

# SALESFORCE MARKETING CLOUD - MITTO SMS INTEGRATION

# **How To Get Started**

Salesforce Marketing Cloud platform enables customers to create, manage, and send marketing campaigns. Customers can build different journeys for every new campaign, save them, and launch them on their scheduled time. **Streamline your marketing campaigns and data by keeping them all in one, easy-to-use location. Extend your customer reach with the addition of Mitto SMS.** 

# APP INSTALLATION & CONFIGURATION

#### **Prerequisites:**

- Salesforce Marketing Cloud account
- Mitto account:
  - Guide How to create Mitto account and find API keys

#### Steps:

- With Salesforce AppExchange, you can integrate tools you need for your business. Mitto is available via this direct link: <u>https://appexchange.salesforce.com/appxListingDetail?listingId=d36998c6-6e41-4368-8f7c-</u> 240481635606&tab=e
- Click on **Get it Now to start installation**. You will need to get in touch with Mitto representative to finalize this process and get the info you will need.

Q Search AppExchange	
mitto <sup>*</sup> Mitto SMS for Salesforce By Mitto Extend your customer reach with the addition of Mitto SMS.  C Marketing Cloud API No Ratings	
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 After installing the app from AppExchange, the "AppExchange" menu will show a new entry, "mitto JourneyBuilder". Open this page to view administrative settings about the integration. This is also required to hand of OAuth credentials to mitto, so the JourneyBuilder activity can interact with Marketing Cloud.

mitto		
L Customer Profile		Logout
Details		
JourneyBuilder		
Your Customer Name:	Mitto Review	
Your Business Unit ID:	510009112	
DataExtension Key for Send Log:	SMSMitto_SendLog	
DataExtension Key for Delivery Log:	SMSMitto_SendDelivery	
DataExtension Key for Reply Log:	SMSMitto_Replies	
Configured Sender-IDs:	MITTO	
Test-Mode active:	yes	
Enable Send-Log:	yes	
HTTP API Key:		0
		Edit Profile
		Edit Home

• **Customer Name:** please set this to your preferences. It will be used by mitto to tie the Business Unit to your customer account.

Business Unit ID: listed for reference

- DataExtensions:
  - Send Log: if enabled, information about the sent messages are stored in this data extension (identified by its key)
  - Delivery Log: processed delivery reports (status of your sent messages) will be stored here once received.
  - **Reply Log:** if a short code has been created for you, your users are able to respond to your messages. These responses are stored in this Data Extension.
- **Configured SenderIDs:** not all senders are permitted for all users due to regulatory restrictions. Mitto will configure the allowed senders together with you. Please reach out to mitto for any desired changes.
- **Test-mode active:** if enabled, messages will not be sent out to your end users by mitto. The simulated result is recorded in the Send Log nevertheless.
- **Enable Send-Log:** If the send log's contents are irrelevant to you, the functionality can be disabled.

## mitto

• HTTP API Key: the key will be inserted by mitto. It is tied to your customer account. Reusing the key on other projects is discouraged but may be done by clicking on the icon next to it.

To edit your profile, click on the button "Edit profile".

Details         Customer Name*         Mitto Review         Help Mitto identify you)         Image: Customer Name (when sending SMS, set test=true to simulate)         Image: Customer Name (save Log of sent messages to Data Extension)	
Customer Name* Mitto Review Help Mitto identify you)  Customer Table Test only (when sending SMS, set test=true to simulate)  Customer Name* (save Log of sent messages to Data Extension)	
Mitto Review Help Mitto identify you)  Enable Test only (when sending SMS, set test=true to simulate)  Enable Sendlog (save Log of sent messages to Data Extension)	
Help Mitto identify you)   Enable Test only (when sending SMS, set test=true to simulate)  Enable Sendlog (save Log of sent messages to Data Extension)	
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Enable Sendlog     (save Log of sent messages to Data Extension)	
(save Log of sent messages to Data Extension)	
Sendlog DataExtension Key*	
SMSMitto_SendLog	
SFMC DataExtension key for the sendlog)	
Delivery Log DataExtension Key*	
SMSMitto_SendDelivery	
SFMC DataExtension Key for the delivery log)	
Reply Log DataExtension Key*	
SMSMitto_Replies	



### PART 2 INTEGRATION FEATURES

Salesforce Journey Builder is designed to allow marketers to customize interactions with their customers based on their needs, desires, preferences, demographics, and real-time input from the behavior. Journey Builder uses event-driven triggers to respond to customers or prospective customers appropriately. Mitto's SMS marketing product seamlessly integrates, unlocking the full potential of personalized messaging, offers, alerts, and notifications. Our easy-to-use platform provides a complete solution for various SMS marketing needs inside Salesforce Marketing Cloud.

Once the integration steps are done, you can enjoy using these features:

- Sending and Receiving SMS activity
- Storing Delivery Reports in Data Extensions
- Storing Message Records in Data Extensions
- Storing Inbound Messages in Data Extensions
- Dynamic Sender ID with dropdown menu od pre-set Senders
- Personalization through placeholders from customers Data Extensions (name, last name, email address, etc.)
- Reference field for marking the campaign
- Automatic counter of characters in message field which counts both GSM7/Unicode encodings
- Option to schedule campaigns (run once/reoccurring)
- Multilanguage support and using dynamic data extensions to build effective more complex campaigns - use Message preview to see how it will look like in different scenarios – e.g., multilanguage campaigns

#### **Building Journey**

1. Go to the Salesforce Marketing Cloud navigation page, select Journey Builder from the top bar, and choose Multi-Step Journey – click Build.

Journe	y buildel	Journeys	Entry Sources	History	Templates
🧊 Welcome t	o Journey Builder!	Drag your mous	se over the tips to lea	arn how Journe	y Builder works.
Jour Ne	rneys Dashboard <b>w Journey -</b>	> Journey October 1	.5 2021 🖋		~ \{()+7 - \\
What	New Journe do you	y - October 15 2 2.05 PM Want to	2021 build?		
••	Multi-Step Jo Build a journey marketing logic	ourney that sends me and audience	essages across any behavior.	channel base	ed on
	Single Send	Journey			

2. Next, you should choose an entry source. Some customers use their data extensions (data extension is a table that contains customers data).

## mitto

Builder			
ENTRY SOURCES	- 1		
	28	Data Extension	Build the Journey
Data Extension API Event	Audience		Drag Activities here Learn More
CloudPages Inbound Chat	Salesforce Data		

3. In the Custom section, you'll see the **Mitto SMS icon** which is used for sending SMS messages in <u>Journey</u> Builder.

DATA EXTENSION DATA EXTENSION NAME SMSMitto_Subsribers_QA RECORD COUNT 2	Mitto SMS	1 day	Exit	on day 1	
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4. To customize the activity, click on "Mitto SMS" to open it. Here you can **configure the actual messages that will be sent out t**o your contacts.

mitto	
Message Preview	
То	
Mobile	\$
Sender ID	
MITTO	\$
Personalisation	
Please select	ŧ
Message Template	
Hello {{ contact["Last Name"] }}	
Template Test Your message template is valid.	

• To: This field is based on the columns of the Journey DataExtension. It will list all columns of type "phone". Select the column to use a recipient of your messages here.

- **Sender ID:** choose the desired sender ID for your messages.
- **Personalization/Message template:** to make your message as dynamic as possible, mitto Journey Builder activity makes use of <u>Jinja2</u> as the templating engine. To append a column to the message content, select it from the Personalisation dropdown. Reposition the column in the Message template as you see fit.

After the message has been drafted, click "Template test" to verify the message. If an error, for example due to incorrect Jinja2 templating, is found, the error is displayed:

Hello {{ contact["Last Name"] }	ר 🗌
Template Test unexpected '}' in line 1	

After your Message template has been tested successfully, you may use the tab of "Preview" to test your message.

5. Under Preview tab you find the columns retrieved from your Data Extension. Insert example contents for each field.

With the click on "Show Preview", your message template and your preview data is evaluated and the result shown above. This allows to **test more complex messages containing control structure, for example by outputting different texts based on the country or language of the user.** 

	mitto
Message Preview	
Hello Doe	
First Name	Last Name
John	Doe
Email	Mobile
john.doe@mitto.ch	+49-555-123456789
ID	Country
1	DE
Show Preview	

6. When you have completed the message setup, click on "Done" to save the changes.

